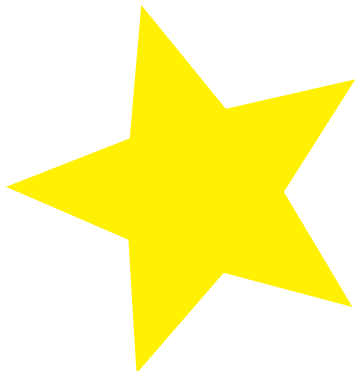




# Community Partnerships



2018  
ANNUAL REPORT

# Starpoint 2018 Annual Report

## Community Partnerships



Community partner for 42 years!



Early childhood education, family support and essential services for individuals with special needs

### Foundation Fundraisers and Annual Events

- Rim to Rim Royal Gorge Races
- Forks – Corks – Farms – Chefs
- Gathering in Gratitude
- Consumer Car Washes
- Special Olympics
- Starstruck Art Show
- Night To Shine
- Talent Show
- Torch Run

### Children's Services Community Events

- Fairy Tale Night
- STEAM Fair
- SPIN Graduation
- Fall Festival
- Pictures with Santa
- Thursday Morning Playgroups
- Home Visitation
- Early Head Start
- Pre School



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## From The CEO

### Community Partnerships

In this annual report we are highlighting the importance of community and partnerships. Starpoint needs the participation of various community groups to successfully serve people and help those we support be active members in our communities

Our family services and our children's services at the SPIN preschools and Early Head Start, have numerous partners. In planning for our Family Center's application for a Child Maltreatment Prevention grant we had more than twenty community partners contribute support and partnerships. We are always reaching out to the community of governmental and nonprofit organizations, as well as the local and regional citizens and businesses

and they respond with tremendous support. We appreciate all that our communities provide to Starpoint.

In recent years the federal government has issued rules that require Starpoint to help the people we support take a more active role in the community. This is completely compatible with our philosophy that community inclusion is appropriate for everyone we support. We want our people to have jobs, have friends, and participate in social activities and to live lives that are just like those of the population without disabilities. In Fremont and Chaffee counties we are supported by the businesses and citizens of our communities. Many business owners hire people that Starpoint supports. We help train and monitor job performance as needed. Those who welcome people with disabilities into their workforce know that they are a loyal employee. Many people who work in the community have tenure of more than ten years on the job.

Like many nonprofits we conduct fundraising activities. The communities always participate with generosity. Our Gathering in Gratitude events in Salida and Canon City are events the community looks forward to. The Rim to Rim Races are successful because of the numerous sponsorships that local and regional businesses provide.

Starpoint needs the support of our communities and we receive it daily from so many and in so many ways. We thank everyone for caring about and supporting our mission.

# MANAGEMENT STAFF

Bob Arnold  
Chief Executive Officer

Julie Watts  
Chief Financial Officer

Jami Roy  
Human Resource Director

Yvonne Bustos  
Adult Services Co-Director

Marilyn Core  
Adult Service Co-Director

Bonnie Stumph  
Adult Service Co-Director

Bryana Marsicano  
Case Management Director

Brenda Aguirre  
Early Head Start, Family Center, Child Care Director

Jody Berg  
Early Intervention Director

Bill Davis  
Chaffee County Director

Mary Yang  
Foundation Director

Ron Hinkle  
Foundation Director - Assistant

# STARPOINT BOARD OF DIRECTORS

Linda Bay  
Fremont County

Wayne Dowdy  
Chaffee County

Jake Francis  
Fremont County – Secretary

Danielle Frost  
Chaffee County

Katy Grether  
Chaffee County

Brenda Heckel  
Chaffee County

Annette Nimmo  
Fremont County – Chairperson

Terry Prewitt  
Chaffee County – Treasurer

Janet Trujillo – Vice Chair  
Fremont County



# FOUNDATION BOARD OF DIRECTORS

Bob Arnold  
Staff

Mike Butts  
Fremont County

Sierra Francis  
Jr. Board Member

Jennifer Harrigan  
Chairperson  
Fremont County

Ron Hinkle  
Staff

Lisa Henager  
Fremont County

Kathleen Kennedy  
Fremont County

Kim Maynard  
Fremont County

Kathy Armstrong  
Chaffee County

Connie Mueller  
Fremont County

Sandy Mullins  
Fremont County

Susan Rush  
Fremont County

Claudia Stevens  
Fremont County

Rebecca S.  
Consumer

Mary Yang  
Staff

# Heart and Soul



When someone says “Heart and Soul” the first person who comes to mind is Jen Harrigan. For 16 years Jen has served on the Starpoint Foundation Board with more than 10 of those years in the role of president. To know Jen is to love her. She is an enthusiast of all things good with an extraordinary place in her heart for individuals with special needs. As sister to someone with special needs, Jen brings a caring perspective and possesses the natural ability to see beyond physical and cognitive challenges. Her natural gift is to recognize the strengths in others.

Sitting on the sidelines is outside of Jen’s nature. Jen leads by example and is always ready to jump in and offer her time and talents, while encouraging others to do the same. Come to a Starpoint event and you will find Jen with a warm-hearted smile asking, “What can I do to help?”

As president of the Starpoint Foundation Board, Jen performs above and beyond. She wholeheartedly

invests in the people Starpoint serves, ever the advocate for individuals within our community while also embracing opportunities to inspire inclusion in various activities. Jen engages in our larger community ever seeking to create and strengthen partnerships between Starpoint and numerous organizations and agencies.

One such partnership was formed between Starpoint and the Vineyard Church. Through this alliance is a welcoming place for consumers to visit on a regular basis. The Vineyard Church is also the host site for Night to Shine, an annual prom experience for people with special needs.

Bob Arnold, CEO for Starpoint commented, “Jen Harrigan is a long-term supporter of Starpoint. The guidance and support we receive from her as a prominent member of our community is incredibly important. She is an ardent believer in the mission of Starpoint and a great advocate for the people Starpoint serves. As president of the foundation board she leads several fundraising events and participates in all activities. Jen has been instrumental in the development of the annual Night to Shine event sponsored by the Tim Tebow Foundation. While not a fundraiser, it is an event the people we serve eagerly anticipate and the smiles and joy that result indicate the event is a great success. We appreciate Jen’s enduring support and look forward to working with her for many more years.”



Another individual who exemplifies the “Heart and Soul” of Starpoint is Janet Trujillo. Former CEO, Roger Jensen shared these thoughts, “Janet served on the Starpoint Board of Directors for many years while I was CEO”. Jensen further stated, “She brought two valuable perspectives to the board and the agency that helped guide and shape our direction. First, and most important, she brought the perspective of a parent of an individual who was in Starpoint services. That view made sure our decisions were in the best interests of the individuals we served then.”

Roger continued, “The second perspective she brought to the board was that of an individual with financial and business savvy. Managing the finances

of an organization like Starpoint is never easy. Her counsel helped keep us on track financially”.

Lastly, Roger stated, “Janet served as president of the board multiple times and other officer positions on the executive committee. Janet also attended many of the annual IDD Day at the Capitol meeting with legislators and showing legislators the importance of the mission of Starpoint and the other agencies across the state”.

Janet has served on the Starpoint community board since 2006. She has a unique talent of making exquisite, hand crafted silk flower arrangements which she donates for Starpoint fundraising events. Her arrangements are always in demand.





# Early Head Start Report to the Public 2017-2018

## Explanation of Budgetary Expenditures 2017-2018

Program Year September 1st, 2017 through August 31, 2018

### Budget Summary:

Starpoint provides services for First Steps Early Head Start in Fremont County, Colorado for continued refunding for the period of September 1st, 2017 through August 31st, 2018. Per the intent to fund letter from ACF the base funds for First Steps EHS is \$771,692. Training and Technical assistant funds available are \$18,708. There is a cost of living increase at this time of \$7,717. The goal of the organization is to maintain high quality, comprehensive services to children and families and ensure their health and safety.

### Personnel:

\$444,912 + Fringe \$127,507 =  
\$572,419

Supplies: \$23,000

Contractual: \$0

Local Travel: \$3,725

Other: \$198,971

Training and Technical Assistance:  
\$18,708

Number of Children Served: 129

Number of Pregnant Women  
Served: 13

Total Ongoing Federal EHS Funds  
Requested:

\$779,409

Training & Technical Assistance:  
\$18,708

Total: \$798,117.

Total Non-federal Share: \$ 199,530

### Service Options:

A. Home-based services for 65 children, 46 weekly home visits per yr. for 1 ½ hrs. per visit, and 24 group socialization experiences offered two times per month for up to 2hrs.

B. Center-based services for 10 children

The center is open for 11.5 hours per day, 5 days per week for 252 days per year. The weekly requirement for this center-based program is at a minimum 28 hrs./wk. for 52 weeks to meet the required 1380 annual hours of planned class operations. Parents are able to design what services are needed to meet their family's needs. The center-based option classrooms have two teachers and no more than eight children in the classroom. The teachers are required to have a minimum of an Infant and Toddler Credential Development Associate. The program highly encourages and presently has staff with AA or BA Degrees. Diapers and wipes are provided for children in the center-based option program as required.

## Services to Pregnant Women:

### Pre-Natal and Post-Natal RN Visits:

A registered Nurse visits mothers in their home, before and after they deliver their babies. The Nurse is also available for follow up visits in the home if requested by Home Visitors and parents. The Parents as Teachers curriculum is used and has specific information for pregnant women. We also use Florida State University's Partners for a Healthy Baby Home-Visiting curriculum for expectant families.

All 2017-2018 funds were expended. Inkind match requirements were met. Early Head Start continued quality center and home-based services.

## Comprehensive Reviews:

The last EHS review was Leadership, Governance and Management systems on 6/23/16 which went well. An upcoming FA-1 review was conducted in 2018.

## Reflective Supervision (RS):

All Starpoint Children's Home Visitation Services continues to have a positive practice of reflective supervision. Reflective supervision means stepping back from the immediate intense experience of hands on work and taking the time to wonder what the experience really means. Reflective supervision is not therapy. It is focused on experience, thoughts and feelings directly connected with the work we do. Staff well-being and quality of services go hand in hand. RS is focused on creating an environment where people do their best thinking. Coordinators and Managers who directly supervise individuals have been participating in bi-weekly reflective practice and reflective supervision sessions. It continues to be a journey that we have been taking to help ourselves as critical thinkers so we can better support staff and the families we serve.

"How You Are Is As Important As What Your Do." Jeree Pawl



# CASE MANAGEMENT ADULT SERVICES



The Case Management Department at Starpoint has remained busy with new referrals, school transitions, transfers, and enrollments in Fremont, Chaffee and Custer County. We have been excited to offer families a new service delivery model called Consumer Directed Attendant Support Services (CDASS) that allows a client or authorized representative to hire, train and support the staff that work with the client. This has allowed several clients to work with providers that they have known for years, often times family members they feel the most comfortable with. We currently have four families enrolled in this service delivery option and four additional families have started the

process to enroll.

Starpoint Case Management currently serves 105 individuals in the HCBS-DD waiver, 72 individuals in the HCBS-SLS waiver, four children in the HCBS-CES waiver, 11 individuals in the State SLS program and 66 individuals in the Family Services and Support Program.

The Case Management Department has done extensive outreach and education to providers across the state to encourage them to expand their services to our counties. This would allow families additional choices in providers and additional service options. We are committed to offering choice to our clients so that they are empowered in their care and continue to



receive quality services in all areas of their lives. Currently Starpoint, Stellar Care, Dungarvin, Overture, and Empowering Independence are all actively serving individuals in our area. The Case Management department continues to work hard to ensure the clients' needs are met through whichever provider(s) they choose.

The Case Management Department continues to follow the federal regulations from the Center for Medicare and Medicaid that mandates a Case Management System free from conflict. Starpoint has requested, and been granted, a "rural exception" to this rule which allows our agency additional time to create a strong business continuity plan to determine what Case Management services will look like in our area. Throughout the last year we have explored several options to meet this criteria and are committed to going forward with whatever path would be best for those we serve.

Case Managers have also received ongoing training in several areas that benefit them in learning about resources in our community and how our clients can access them. This has included Mental Health First Aid training, Adult

Protection Services training, and training on additional HCBS waivers that our clients could benefit from. We have been gearing up to take over the Case Management tasks authorized with the Children's Habilitation Residential Program waiver. This waiver was previously administered by the Single Entry Point in our county, but will transition over to the CCB's in the next fiscal year. Extensive coordination with Health Care Policy and Finance has been attended so that we are able to meet the needs of this new population. We anticipate that this will open the doors for additional services for children with high behavioral needs in our community and look forward to offering it to families.

In the next year, we anticipate changes in the Case Management department as we work towards offering conflict free case management services. We feel this is a positive move and look forward to continuing to provide high quality case management services our consumers and community members are accustomed to.





# Family Services Support

The purpose of the Family Services and Support Program (FSSP) is to assist families who provide at-home care for family members with intellectual and developmental disabilities. The goal of these services is to ease the financial and emotional strains of having a family member with additional needs. FSSP offers limited financial assistance to those considered most in need and offers information, referrals and networking opportunities to each enrolled family.

Family Support funds can help pay for the extraordinary costs of caring for a child or dependent with an intellectual and developmental disability. The distribution of these funds is overseen by the Family Support Services Council which consists of family members, professionals and interested community members. In the last year, Starpoint has actively recruited additional members to the Family Support Council to gain input as to how to best distribute the funds.

Respite continues to be the most requested service through the Family

Services and Support Program and the committee continues to prioritize this need each year to assist families. The Family Support Council seeks opportunities for families to network and build lasting relationships. Some of the activities offered this year will be a "Sensory Library Shopping Event" where families can choose from a variety of sensory items that may benefit them in their child's school, in their homes, or when in the community. A networking event is also being planned to allow families to take the local Royal Gorge Train on a scenic ride through the area as they get to know each other and build relationships that last a lifetime.

Our Family support program currently serves 66 families with new referrals coming each week. We look forward to meeting these new families, getting them connected with other families with similar needs and supporting them to care for their family members as they strive to meet their goals.



# Adult Services Canon City

Starpoint, the community centered board (CCB) for Fremont, Chaffee and Custer counties was incorporated as a 501(c) (3) in 1977, coordinating services and supports for families with adults with disabilities. At that time, the organization was operating under the name, Developmental Opportunities. In 1989, Developmental Opportunities expanded their services to include an Early Childhood Intervention program serving children birth to school age with, and without, disabilities. In 2004, we began operating under the name Starpoint.

Starpoint continues to develop partnerships and receive strong support from other community organizations. The following services are utilized through our Department of Vocational

Rehabilitation program as volunteer opportunities: Boys & Girls Club, Loaves and Fishes, Meals on Wheels, Habitat for Humanity, local nursing homes, churches and service organizations.

Monthly meetings with the local mental health agency are held to better serve the needs of the consumers. Starpoint continues to actively consider serving individuals from other CCBs via the Request for Proposal process. These include day program services, home-health services, and lifeline alert services. Consumers are offered a variety of job opportunities through Starpoint's Supported Employment Program.

The following companies employed several consumers this past year: Subway, New Horizons, Dairy Queen, Mr. Ed's, Goodwill, VA Home, Big D's Super Food, Carl's Jr, Walmart, Waffle Wagon, City Market, Pizza Madness, Taco Bell,





EASE-e Medical, McDonalds, and Tractor Supply.

Individuals at Starpoint are encouraged to participate in a variety of day and social activities in the community. Bowling is a popular activity for many at Starpoint who participate in an annual bowling league. We have approximately 90 bowlers and at least 20 sponsors for the league. This past year, Starpoint also re-engaged with Special Olympics. We joined Law Enforcement this year for Tip a Cop, which was the beginning of what has turned out to be a wonderful partnership, which was a huge success. Soon after, our Special Olympics' athletes registered for the fall season of Special Olympics bowling and attended both Regional and State tournaments. There was a tremendous amount of excitement amongst our athletes and many cherished memories created.

Starpoint works closely with consumers who are other are in care

of local convalescence centers and hospice. The goal is for consumers to return home as quickly as possible in order to complete their healing. Working with these agencies limits the time that people are away from their home environment.

Starpoint has a history of collaboration with public education and served three students this year, 18 to 21 years of age, under contract with two local school districts. The Administrative units for three districts contract with Starpoint to identify children birth to three years of age for Part C eligibility. Starpoint collaborates with local services and supports agencies to ensure appropriate state-funded services are utilized. Starpoint meets with the Department of Human Services (DHS) on a monthly basis to discuss specific cases that have a need unmet needs and to determine which agencies may offer supports in those areas.



Starpoint monitors services and supports provided directly by the agency to ensure provision of the highest quality services. Starpoint Adult Services continued to receive good survey results from the Division of Intellectual and Developmental Disabilities as well as Colorado Department of Public Health and Environment, receiving licensure and program approval in all adult services program areas. Efforts are continuously made to provide a wide variety of services to meet the changing needs of the people to whom Starpoint provides services. In order to keep abreast of those changing needs, satisfaction surveys are provided to families and consumers.

The collected data is used to continuously improve the agency's programs and supports. Additionally, the Early Childhood Connections/Part C program maintained by DHS achieved a determination of "meets requirements".

Starpoint has continued to provide services for people who present on-going challenges to be successful in maintaining the lifestyle of their choice – be they individuals with offending behaviors or other significant needs. Starpoint has prevented the institutionalization of many individuals who would otherwise be incarcerated or placed in a more restrictive non-community based setting. We have successfully enrolled five individuals into Comprehensive Services from other communities. Currently, there are 103 individuals enrolled.

Starpoint Adult Services has expanded their PCA program to include staffed homes in order to support people in seven different houses to live as they choose

in the community. In addition, Starpoint has worked with the Department of Human Services to provide Foster Care transition services for youth aging out of the foster system. Individualized settings have been developed based on needs and preferences within comprehensive services in both the host home and PCA services. Both Host Home and PCA settings enable people to live in the least restrictive settings possible within their community, where they might otherwise require a more restrictive environment and be forced to leave their home community. Thus far, these support systems have been positive for the people who live in the community, which is their goal, as well as ours.

After participating in a recent survey conducted by Colorado Department of Policy, Health, and Environment, we have chosen to close our class B, Starpoint Home Health Care Agency. The Agency made this decision because we currently do not serve people who require this level of need. The Agency determined that maintaining this licensure is not fiscally viable and felt we could utilize our resources more effectively to provide improved services to people enrolled in other programs within Starpoint. We will continue to offer Supported Living Services in all other areas. If, hands-on personal care and health-related services are required, then the Case Manager will access a reputable home health care provider.



# DENVER

Starpoint Community Board made the decision to close our Denver homes with the best interest of our agencies and individuals we serve. This was a thoughtful decision and all of the consumers in the Denver homes were successfully transferred into programs that would continue to best suit their individual needs.

## Chaffee County

Chaffee County services out of the Salida office continues to provide Person Centered Supports to 58 adults across Chaffee, Custer, Park and Saguache counties. Supports include residential, job training, transportation, medical, site and community based day services. Individuals have opportunities to participate in volunteering, bowling, cycling, fishing, archery, swimming, Frisbee, singing, art, pickle ball, hiking, walking, and mini-golf.

Community employers include Safeway, Valvoline, Crestone Grocery, Amicas, Starpoint, Walmart, Salida Golf

Club, and Mini Blessings. Starpoint Salida offices employ individuals as office receptionists, light maintenance, janitorial, and grounds keeping. Chaffee County employs 30 full time and 9 part time staff.

Ongoing issues for Chaffee County are limited affordable employee housing and the intense competition for employees from a limited labor pool. Starpoint Chaffee has successfully maintained qualified staff to meet consumer needs, which can be attributed to offering an attractive benefit package, paid training, and competitive year round income. Chaffee community is very supportive of Starpoint.



# Children's Services

## Early Intervention

Early Intervention continues to provide home based services for children under three who have a significant delay or a disability. Travelling through Fremont, Chaffee and Custer counties to reach children in their home keeps our providers on the move. Our furthest visit was 72 miles one way.

While local school districts are responsible for the Child Find evaluations for children birth to three years old, many school districts contract with Starpoint to complete that process. This is a benefit to families as they then only have to connect with one program as they complete the evaluation process with their young child.

The following school districts contracted with Starpoint for the 2017-18 school year to complete evaluations for the birth to three population:

- Buena Vista School District, Mountain BOCES.
- Salida School District, Mountain BOCES.
- Florence-Penrose, RE-2 School District, Pikes Peak BOCES.

Canon City Schools, RE-1 Schools, (no BOCES, they are their own Administrative Unit).

The South Central Board of Cooperative Educational Services (BOCES) completes birth to three evaluations for

Westcliffe and Cotopaxi school districts.

Many families come out of the Neonatal Intensive Care Unit in either Colorado Springs or Denver. Service Coordinators are able to walk them through the transition to home based services. Early Intervention works closely with the Family Support program for those who qualify to help support families who need added services, home modifications, and respite care – services that are not typically funded through children's insurance but are vital in supporting families as they care for children coming out of the hospital.

The Colorado Department of Human Service, Office of Early Childhood announced a change in payment structure for Early Intervention Services. We anticipate being paid for actual costs, rather than estimating and projecting services for the year. The roll out is anticipated for the 18-19 fiscal year.

Early Intervention continues to support continuing and higher education by hosting summer practicum students who are working towards their master's degree, typically in either Speech Language Pathology, or Early Childhood Special Education. The summer of 2018 a local student from Canon City working towards his MA in ECSE at UNC Greeley completed his Infant/Toddler practicum with Starpoint. It is always our pleasure to host these students encourage them to continue their work with young children and their families.

# Fremont County Family Resource Center

Starpoint's Family Resource Center continues to provide high quality family-centered services across Fremont County. The needs of all families continue to be considered when programs are enhanced or modified.

In 2018, the Family Center received a Colorado Framework for Action Child Maltreatment Prevention Planning Grant. The Grant provided eight months of facilitated community building activities with partners across agencies, businesses, government, education, and caregivers within Fremont County. Through this process the Grant team created a work plan with focus on increasing economic stability for families through community based events and experiences. The team identified the need for coordination of activities currently taking place in the community. While each of the partners in the planning grant process are experts in delivering services in their respective fields, they also recognized the need for a single person to coordinate and implement the team's work plan vision. Late in 2018 Starpoint took the lead and wrote a Community Based Child Abuse Prevention (CBCAP) Grant with the sole purpose of creating a Prevention Coordinator. This innovative community approach to maltreatment prevention strategies implementation was recognized by the State of Colorado and Starpoint was awarded the grant. Implementation of the CBCAP Grant will begin in 2019 with the hire of the newly

created Prevention Coordinator. Initial community activities will range from building a family friendly workplace culture to surveying youth and their caregivers about resources and programs. The Prevention Coordinator will reside within the Family Center offices at 1339 Elm Avenue.

Another Family Center program expansion in 2018 was the addition of the Early Childhood Science Technology Engineering Art Agriculture and Math (STEAM) Fair. Launched on March 10, 2018 the STEAM Fair was held at the Abbey Events Center in Cañon City. A total of 83 children brought 63 adults to the STEAM Fair. Local partners participated as "vendors" providing hands-on explorative experiences like pouring cement paving stones, building geometric designs, examining dinosaur bones, and making slime.



Building towers and relationships at the Inaugural STEAM Fair

# Developmental Opportunities dba Starpoint

## For the Years Ended June 30, 2018

### Statements of Financial Position

#### ASSETS

##### **Current assets**

Cash and cash equivalents.....	\$ 1,554,815
Cash set-aside.....	164,814
Accounts receivable	
Fees and grants due from governmental agencies.....	1,384,981
Other accounts receivable.....	85,948
Prepaid expenses and other.....	41,777
Total current assets..	<u>3,322,133</u>

Property and equipment, net.....	<u>4,460,910</u>
----------------------------------	------------------

Total assets.....	<u>\$ 7,793,043</u>
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#### LIABILITIES AND NET ASSETS

##### **Current liabilities**

Accounts payable and accrued expenses..	\$ 583,965
Overpayments due to the State.....	184,614
Total liabilities.....	<u>792,586</u>

##### **Net assets**

##### **Without donor restrictions**

Undesignated .....	2,530,755
Net investment in property and equipment.....	4,460,910
Total net assets without donor restrictions.....	<u>7,000,875</u>

Total liabilities and net assets.....	<u>\$ 7,793,043</u>
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The accompanying notes are an integral part of these financial statements



# Developmental Opportunities dba Starpoint

## For the Years Ended June 30, 2018

### Statements of Activities

	Without Donor Restrictions	With Donor Restriction	Total
Support and revenue			
Fees and grants from governmental agencies			
Fees for services			
State of Colorado			
State General Fund			
Adult supported living services.....	\$ 170,168	\$ -	\$ 170,168
Children and families.....	411,929	-	411,929
Total fees from State General Fund.....	582,097	-	582,097
Medicaid			
Comprehensive services.....	8,885,150	-	8,885,150
Adult supported living services.....	817,419	-	817,419
Children and families.....	-	-	-
Total fees from Medicaid.....	9,502,569	-	9,502,569
Grants and other government sources			
School districts.....	516,639	-	516,639
Part C - Early intervention.....	21,409	-	21,409
Colorado Department of Public Health and Environment.....	81,597	-	81,597
U.S. Department of Health and Human Services			
Early Head Start.....	816,070	-	816,070
Children and families.....	96,860	-	96,860
Fremont County Department of Human Services.....	219,331	-	219,331
Total grants and other government sources.....	1,751,906	-	1,751,906
Total fees and grants from governmental agencies.....	11,836,572	-	11,836,572
Public support - contributions.....	116,935	147,056	263,989
Residential room and board.....	809,360	-	809,360
Fee for service.....	165,967	-	165,967
Other revenue.....	166,519	-	166,519
Net assets released from restriction.....	147,056	(147,056)	-
Total support and revenue.....	13,242,497	-	13,242,497

# Developmental Opportunities dba Starpoint

## For the Years Ended June 30, 2018

### Statements of Activities - Continued

	Without Donor Restrictions	With Donor Restriction	Total
<b>Expenses</b>			
Program services			
Medicaid comprehensive services.....	\$ 8,781,091		\$ 8,781,091
State adult supported living services.....	152,108		152,108
Medicaid adult supported living services.....	914,106		914,106
Early intervention.....	368,653		368,653
Family support services program.....	88,376		88,376
Case management.....	394,643		394,643
Early Head Start.....	850,292		850,292
Children and family services.....	1,376,352		1,376,352
Total program services.....	12,923,621	-	12,923,621
Supporting services			
Management and general.....	780,176		780,176
Development and fundraising.....	93,046		93,046
Total supporting services.....	873,222	-	873,222
Total expenses.....	13,796,843	-	13,796,843
Change in net assets.....	(554,436)	*	(554,436)
Net assets, beginning of year.....	7,555,111	-	7,555,111
Net assets, end of year.....	\$ 7,000,675	\$ *	\$ 7,000,675

# Developmental Opportunities dba Starpoint

## For the Years Ended June 30, 2018

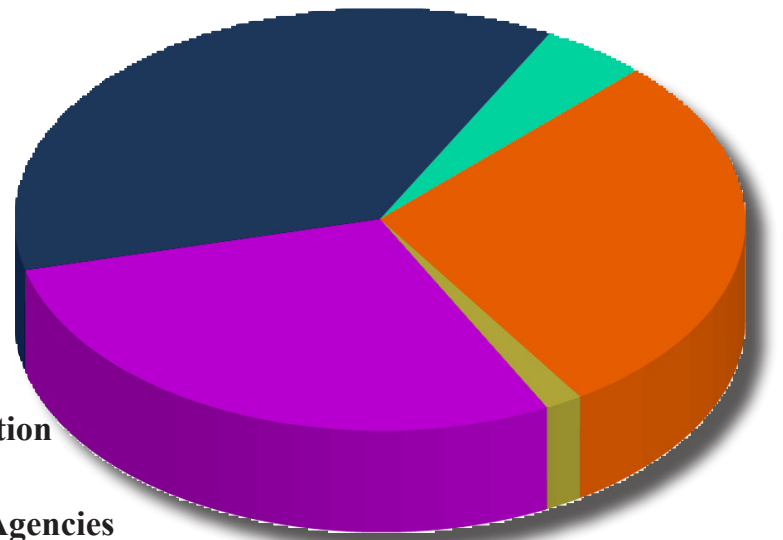
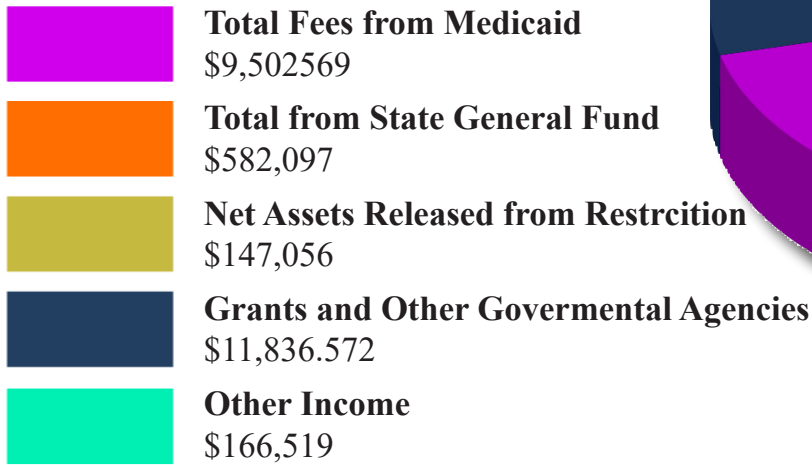
### Statements of Activities - Continued

	Program Services						
	Medical comprehensive services	State adult supported living services	Medical adult supported living services	Early intervention	Family support services	Care management	Early Head Start
Salaries, benefits and taxes.....	\$ 5,274,690	\$ 115,540	\$ 987,040	\$ 277,904	\$ 1,651	\$ 153,545	\$ 720,725
Professional fees.....	1,291,611	7,567	44,154	50,262	72	7,562	10,354
Supplies.....	186,471	1,540	17,285	6,064	150	4,727	21,476
Repairs and maintenance.....	175,457	5,605	27,225	4,079	-	2,492	25,103
Depreciation.....	144,118	5,598	23,376	2,444	-	2,594	1,060
Food.....	145,257	137	1,345	-	-	-	1,065
Office.....	47,974	7,712	14,104	440	15,261	414	5,639
Utilities.....	144,624	1,482	13,695	2,416	-	2,335	15,127
Staff development and travel.....	83,476	3,704	27,205	16,457	-	9,171	25,887
Insurance.....	67,505	3,252	17,247	140	11	1,194	5,981
Telephone.....	55,327	1,593	10,263	5,029	-	5,221	5,367
Rent.....	87,216	-	-	-	-	-	-
Printing and subscriptions.....	29,240	342	3,570	15	-	500	2,325
Vehicle fuel.....	48,586	3,132	11,552	-	-	-	110
<b>Total expenses.....</b>	<b>\$ 8,781,291</b>	<b>\$ 152,108</b>	<b>\$ 914,101</b>	<b>\$ 386,843</b>	<b>\$ 88,376</b>	<b>\$ 36,143</b>	<b>\$ 657,292</b>

Children and family services	Supporting Services				Total expenses
	Total	Management and general	Development and fundraising	Total	
\$ 1,100,413	\$ 3,562,811	\$ 587,878	\$ 56,532	\$ 623,210	\$ 12,173,024
2,413	1,419,820	61,721	137	61,918	1,481,738
93,536	268,478	29,050	1,395	24,497	292,876
32,361	271,130	4,651	6,490	12,141	281,321
57,245	227,339	46,740	1,170	42,810	277,249
66,135	775,029	-	-	-	229,920
22,795	167,223	15,756	25,245	41,002	205,226
18,327	191,885	4,825	455	5,380	192,075
15,415	184,530	7,435	1,222	4,566	187,646
11,008	104,425	15,535	195	16,732	121,757
5,525	82,612	2,506	1,125	5,531	101,649
4,445	91,467	-	-	-	91,757
16,606	52,666	24,958	671	25,530	75,250
-	67,340	60	-	60	62,326
<b>\$ 1,376,362</b>	<b>\$ 12,523,321</b>	<b>\$ 780,176</b>	<b>\$ 83,046</b>	<b>\$ 773,222</b>	<b>\$ 13,796,643</b>

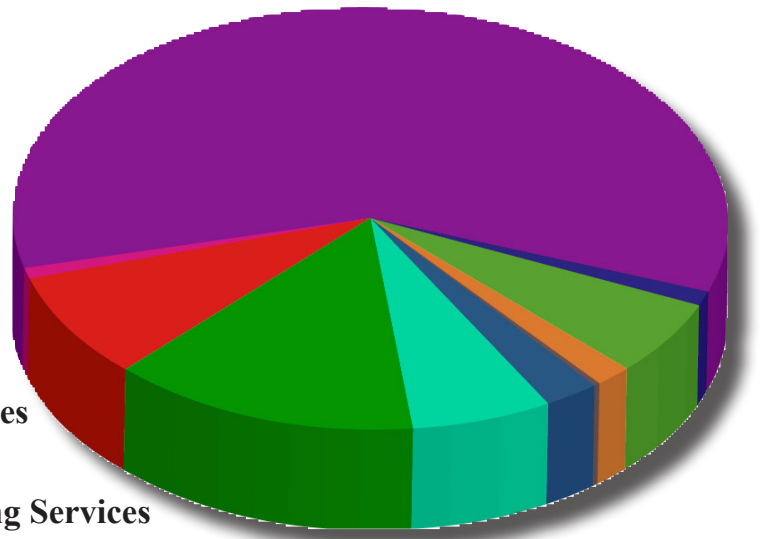
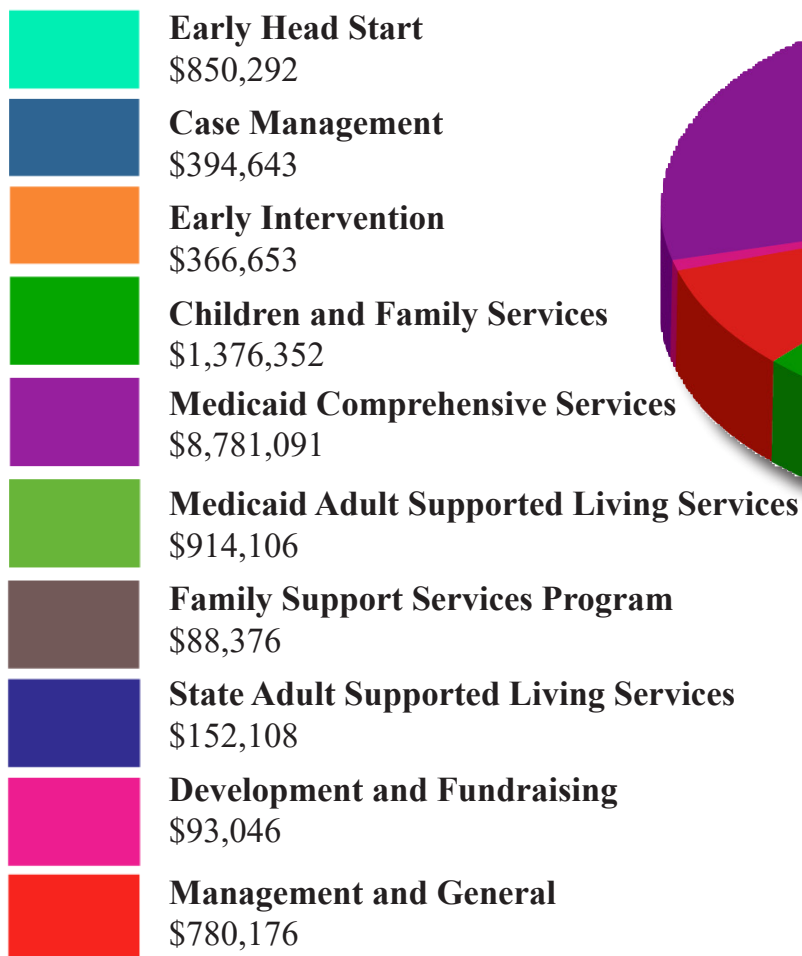


# Support and Revenue



**Total support and Revenue \$13,242,407**

# Expenses



**Total expenses \$13,796,843**

# Donors July 1, 2017 – June 30, 2018

The following Fremont, Chaffee and Custer County individuals, groups, businesses and corporations made significant financial and in-kind contributions to Starpoint programs and facilities during this time period. We are appreciative and thankful for these donations and gifts which enhanced the Starpoint experience for consumers, families and staff. A total of 276 donors contributed more than \$81,496.00 in cash and in kind gifts to Starpoint between 1 July 2017 and June 30 2018. A special thanks to all of you!

All Around Tire & Wheel  
– Buena Vista  
Altamont, Inc. - Salida  
Amicas - Salida  
Anderson & Hughes, PC  
- Salida  
Anderson, Mary Beth  
Animal Care Center –  
Poncha Springs  
Armstrong, David & Kathy  
Arnold, Robert & Karin  
Atchley, Deborah  
ATMOS – Canon City  
Auettula, Dawn  
Autumn Color Run – Buena  
Vista  
Avila, Robert  
Ayotte, Sally  
Baber, Kim  
Banghart, Kirk & Arika  
Barton, Amy  
Bauer, Joyce  
Baxter, Christi  
Bay, Bill & Linda  
Beaubien. Lisa  
Beckner, Ron & Barb  
Bell, Bruce & Susie  
Bell, Charlie & Debbie  
Benefit Health Advisor -  
Englewood  
Berg, Jody  
Bews, Patricia

Big O Tires – Canon City  
Blondeau, Deborah  
Boat House Cantina - Salida  
Branson, Mary  
Branyik, Kelly  
Burlon, Drew & Jenna  
Butler, Jana  
Butts, Jerry  
Butts, Michael  
Byerly, Hannah  
C.J. & Co.  
Café Dawn - Salida  
Cannon, Sheri  
Canon City Mugs  
Canon City Rotary Club  
Central Colorado Ear, Nose  
and Throat - Salida  
Central Colorado Title &  
Escrow - Salida  
CINCO Development -  
Salida  
Claflin, Ray  
Clement, Bob  
Colorado Springs World  
Arena – Colorado Springs  
Cooper, Michael  
Core, Marilyn  
Cox, Merry  
Craft, Christine  
D & J Rare Gems - Salida  
Daly, Shannon  
Davis, Andrea

Davis, Bill  
Davis, Katherine  
Davis, Regina  
Denniston, M.  
Diesslin Structures, Inc.  
- Salida  
Diesslin, Jennie  
Donkle, Doris  
Dossman, Ronda  
Doxtater, David & Patty  
Dutton, Anjie  
EASE Medical Supplies  
– Canon City  
Edington, Rich  
Eigsti, Ken  
Einspahr-Davis, Kathy  
Electrolysis by Laura -  
Canon City  
Epperson, Marcy  
Estes, Michelle  
EZ Investments – Salt Lake  
City, Utah  
Falgien, Thomas  
First Christian Church -  
Salida  
First Colorado Land Office  
- Salida  
Fish, Louise  
Five & Dime - Salida  
Francis, Nicole  
Fratt, Charles  
Frederick, Richard

Fremont Community  
Foundation – Canon City  
Fremont County Tourism  
Council – Canon City  
Frog Dawg Productions -  
Florence  
Frontier Feeds – Canon City  
Gardner, Bob (Senator)  
Gherra, Danetta  
Giese, Dennis  
Gilbert, Judy  
Gjovig, Elinore  
Green, Allan  
Green, Corinna  
Grether Family Trust - Salida  
Grette, Patricia  
Gruber, Tasha  
Hadley, Rich  
Harden Diesslin  
Development Co. - Salida  
Harrigan, Chris and Jennifer  
Hasler, Hank & Jill  
Hawkins, David  
Hay, Amanda  
Heart of the Rockies  
Radiology - Salida  
Heiden, James  
Henager, Charlotte and Lisa  
Henderson, Terry  
Herrera, Renata  
High Country Bank - Salida  
Hinkle, Ron & Lindsay  
Hinsey, William  
Holiday RV – Poncha Springs  
Holcim (US). Inc. - Florence  
Honey Boutique - Salida  
Houston, Sarah  
Howard, Sandra  
Hunter, Bev  
Huynh, Ashley

Jimmerson, Kayla  
JPW & PRW  
Kaleidoscope Toys - Salida  
Kaverman, Steve & Amy  
Kearney, Dr. John & Kathy  
Kendall, Jolene  
Kennec, Lorraine  
Kennedy, Kathleen  
Kittleman, Earle  
Knights of Columbus Council  
#1225 - Florence  
Knights of Columbus Council  
#2553 – Canon City  
Knights of Columbus Council  
#7640 - Lakewood  
Kort, Debra  
Kovacic, Cheryl  
Kravanek Jewelers - Salida  
Krezelok, Jamie  
Ledbetter, Alice Ann  
Legacy Bank – Canon City  
Lewis, Jim  
Lewis, Wayne  
Lindner Chevrolet – Canon  
City  
Lins, Laura  
Little Red Hen Bakery - Salida  
Luensmann, Phil & Brenda  
Lund Eye Care Associates  
- Salida  
Lundahl, April  
Madigan, Timothy  
Madonna, Kathy  
Malone, Joan  
Maltas, Linda  
Martinez, Mary  
Maynard, John & Kim  
McFall, Dwayne & Kendra  
McManus, Daniel  
Mitchell, Annette

Mo Burrito - Salida  
Molly Grether Fund - Salida  
Montgomery, Jackie  
Moore, Franklin  
Moore, Kathleen  
Morgan, Summer  
Mountain Man Fruit & Nut  
- Salida  
Mountain Mind, LLC - Salida  
Mountain Peaks Urology  
– Canon City  
Mueller, Jeffrey & Connie  
Mueller, Stephen  
Murks, Richard  
Murphy, Mary Ellen  
Myers, Brenda  
Myers, Marsha  
Myres, Bart  
New Horizons Thrift Store  
– Canon City  
Northstar – Canon City  
Nowell, Teresa  
Ohlrogge, Joan  
Ortega, Liz  
Palace Drug – Canon City  
PaPa's Restaurant – Florence  
Pardue, Brendan  
Pardue, Martha  
Patio Pancake Place, Inc.  
– Salida  
Patrick, Joe  
Patrick, N.N.  
Payne, Lisa  
Payne, Sally  
Payne, Tim & Julie  
Pearson Sawyer, Barbara  
Perry, Jennifer  
Perschbacher, Ray  
Pike, Grace  
Pinover, Kathleen

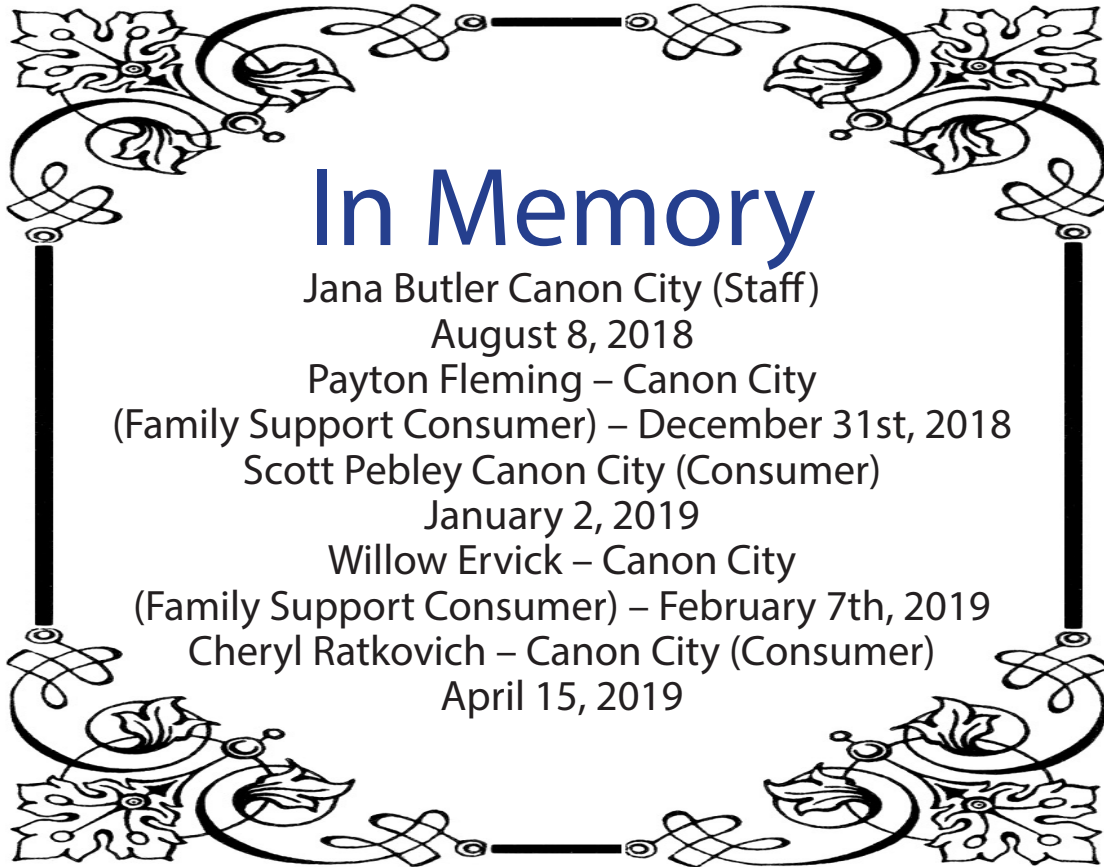


Pinon Real Estate – Salida  
 Pinon Real Estate Group, LLC.  
 – Salida  
 Pittman, Tiffany  
 Pizza Madness – Canon City  
 Planit Systems – Salida  
 Price, Bill & Lynn  
 Pure Bliss Travel, Inc. – Salida  
 Pursell Manufacturing Group  
 – Poncha Springs  
 Rapetti, Jana  
 Re/Max Royal Gorge – Canon  
 City  
 Red Ball Sales – Canon City  
 Renn, Rachael  
 Reynolds, Dave  
 Reynolds, Zach & Carman  
 River Valley Plumbing &  
 Heating - Florence  
 Rocky Mountain Eye Care  
 – Salida  
 Rzepka, Linda  
 Sacred Ground Coffee  
 – Salida  
 Salida Dermatology  
 Salida Family Dentistry, LLC.  
 Salida Mountain Sports  
 Salida True Value Hardware  
 Sanchez, Maureen  
 Sawyer, Wayne  
 Scace, Lois  
 Schmidt, James  
 Schoenfeld, Don  
 Scott, Joyce  
 Sharp, Amanda  
 Shaw, Patricia  
 Shelly, Allen  
 Shore, Daniel

Silva, Charlotte  
 Simshauser, Kelly  
 Smith, Barbara  
 Smith, James  
 Snow, Carol  
 SolVista – Canon City  
 Steele, Steve & Lisa  
 Steineck, Wendy  
 Stenzel, Yvonne  
 Stevens, Claudia  
 Stumph, Bonnie  
 Su Casa Furniture & Sleep  
 Shop – Salida  
 Subculture Cyclery - Salida  
 Subway – Canon City  
 SunWest Educational Credit  
 Union – Canon City  
 Sutcliffe, Larry  
 Sweeties Bakery – Salida  
 Tallman, Kristen  
 Taylor, Jolyn  
 Taylor, Kandyce  
 Taylor, Timothy  
 Tensen, Eugene  
 The Clean Co. – Canon City  
 The Running Gurus - Denver  
 The Hodgepodge - Salida  
 The Mixing Bowl – Salida  
 Thomas, Ann  
 Thomas, Berry  
 Todd & Duke Armstrong  
 – Salida  
 Town & Country Autoplex  
 – Salida  
 Trujillo, Joseph & Janet  
 Unger, Allan & Betty  
 Vineyard, Scott

Vista Commodities – Buena  
 Vista  
 Wallbangers Sports Bar  
 – Salida  
 Waddoups, Michael  
 Wagner, Deborah  
 Welch, Charles  
 Wells Fargo Community  
 Support – St. Paul, MN  
 Wiesel, Bonnie  
 Williams, Levi  
 The Winery at the Holy Cross  
 Abbey – Canon City  
 Wolking, Michael & Lindsay  
 Woolsey, Melissa  
 Wyatt, Bucky & Cindy  
 Y Team  
 Yang, Dr. George & Mary  
 Yoga Olas – Salida  
 Your Cause – Wells Fargo  
 Community Support  
 Campaign – Plano, TX





*“It’s sad when the people who  
gave you the best memories,  
become a memory.”*

# Starpoint Locations

Adult Services, Case  
Management,  
Human Resources,  
Administration,  
and Foundation Offices  
700 South 8th Street  
Cañon City, CO 81212  
(719) 275-1616  
Starpointco.com

Life Skills Center  
29 County Road 143  
Cañon City, CO 81212  
(719) 276-1111

Fremont County Family  
Center  
1339 Elm Avenue  
Cañon City, CO 81212  
(719) 269-1523  
Starpointco.com/familycenter

SPIN Early Childhood  
Care Center (Elm)  
1339 Elm Avenue  
Cañon City, CO 81212  
(719) 275-0550  
Starpointco.com/spin

SPIN North  
571 N. Diamond  
Canon City, CO 81212  
(719) 275-1950

Salida Adult Services  
203 E Street  
Salida, CO 81201  
(719) 539-2577



## Starpoint

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## Childrens Services

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